

ESTIMATOR, HEAVY CIVIL

LET US INTRODUCE OURSELVES!

Sigfusson Northern, historically a family-owned business, has entered its 4th generation of ownership encompassing employee participation. Our primary focus is building strong and lasting relationships with our employees, our clients, and the communities we serve. Ongoing growth and diversification have positioned Sigfusson Northern at the forefront of heavy civil construction and general contracting, known for our ability to overcome any obstacle. Tough, reliable, and quality-driven, we consistently deliver the highest value. We know the north. We are multi-faceted. We help lift communities. We embrace new technology. And we are highly skilled.

WHAT THE ROLE IS ALL ABOUT!

Reporting to the VP, Pre-Construction & Estimating, the Estimator will focus on analyzing and interpreting tender documents to prepare detailed quantity take-offs, execution plans, and cost estimates for our heavy civil construction projects. The Estimator will play a key role in developing project execution strategies by evaluating construction sequencing, logistics, resource requirements, schedule constraints, and site-specific risks. Working closely with Operations, Project Management, and field leadership teams, the Estimator will help define how projects will be successfully delivered, ensuring estimates reflect practical and efficient construction approaches. The Estimator will collaborate with the estimating team, Project Managers, Superintendents, and other Operations personnel to develop competitive and executable bids that align with Sigfusson Northern's operational strengths and project delivery capabilities. This position will be in our Winnipeg, MB office.

ESSENTIAL CONTRIBUTIONS WE NEED FROM YOU!

- **Project Estimation:** Prepare detailed quantity calculations and cost estimates for heavy civil construction projects, including labor, materials, equipment, subcontractor, trucking, self-perform production rates and time based (general conditions) requirements.
- **Bid Management:** Prepare and complete the entire bid preparation process including quantity take-offs, subcontractor and supplier solicitations, pricing and closing procedures. Analyze to ensure scope completeness, compliance with tender requirements, and competitive pricing.
- **Strategy:** Identify innovative construction methodologies, procurement opportunities, risk mitigation measures, and execution strategies that improve project competitiveness and profitability.
- **Cost Analysis:** Develop detailed labour, equipment, and material pricing based on historical performance, market intelligence, productivity assumptions, and current industry conditions. Analyze production rates, haul distances, and resource requirements to ensure accurate costing.
- **Collaboration:** Work closely with the Operations team to establish execution strategies and resource requirements to carry in planning, budgeting, and scheduling.
- **Risk Assessment:** Collaborate with estimating team to identify and complete risk analysis associated with projects.
- **Process Improvement:** Continuously improve estimating systems, databases, productivity benchmarks, and cost tracking processes to enhance estimate accuracy and efficiency.
- **Interaction:** Work closely with Project Managers, Superintendents, Engineers, and Owners throughout project delivery lifecycle.

- **Participate:** Attend and prepare internal pre-tender meetings, estimate reviews, and tender closing meetings. Attend project completion meetings to discuss positive and negative aspects of project
- **Handover:** Prepare estimating documents, budgets, and contracts for the Operations project execution teams.

WHAT WILL MAKE YOU A POSITIVE IMPACT?

- Proven experience estimating heavy civil, infrastructure, industrial, mining, transportation, or municipal construction projects.
- Bachelor's degree in civil engineering, Engineering Technology Diploma, Construction Management Diploma or a Construction related Degree or Diploma is considered an asset.
- Experience working in the field on construction projects will be considered an asset.
- Knowledge and understanding of different construction methods, planning, scheduling, sequencing, and timelines.
- Ability to analyze production rates, equipment utilization, labour productivity, and construction sequencing.
- Resourceful and self-motivated with strong organizational skills and ability to multitask.
- Strong ability to develop and maintain productive working relationships with owners, peers and industry representatives, and leverage the industry relationships for a competitive advantage.
- Knowledge of Primavera P6 and/or MS Project.
- Experience working in Bluebeam, CAD, and/or digitized takeoff software.
- Effective verbal and written communication skills to collaborate with team members, subcontractors, and clients.
- Flexibility and adaptability to work in a fast-paced and dynamic environment, with the ability to adjust priorities and strategies as needed to meet changing project requirements and deadlines.
- Understands the importance of internal departmental collaboration and communication.
- Must hold a valid driver's license.

READY TO JOIN US?

If you are ready to send us your application, please click Apply, attach your resume and submit it directly to our **People & Culture team**.

Only those moving forward in the process will be contacted by our People & Culture team.

EQUAL OPPORTUNITY EMPLOYER? YOU BET!

The finalized base pay for a successful candidate at Sigfusson Northern is determined based on several job-related influences such as experience, training, market demands, location, role expectations etc.

Sigfusson Northern is proud to be an employer who provides equal opportunities. Our team is successful because we consist of individuals from all backgrounds who contribute diverse experiences, perceptions, and skillsets that allow our company to continuously develop, grow, and succeed.

CAREER GROWTH? ABSOLUTELY!

We are known to work on challenging yet exciting projects, and we know our success comes from our people. Growth opportunities are available and your personal and career growth are a top priority for us. We are confident you will elevate your skillset and be provided with continuous learning opportunities throughout your entire career with Sigfusson Northern.

MENTAL, PHYSICAL, & FINANCIAL HEALTH FOCUS? ALWAYS!

WE CARE is one of our core values and we truly care about your mental, physical, and financial health. **Time to recharge?** Yes. We have a great work-life balance initiative which includes a competitive vacation program and flexibility. **Competitive salaries & benefits?** Yes. We are always ensuring our employees are taken care of and we offer an appealing compensation and benefits package, along with additional perks. **Financial support?** Sigfusson Northern provides access to financial outlets and has educational sessions to assist our employees with financial planning and preparation. We care about your future!

A COLLABORATIVE, MOTIVATING, AND FUN ENVIRONMENT? OF COURSE!

In your first few days, it's all about getting settled in, meeting your new teammates, and ensuring you have everything you need to be successful in your role. We care about first impressions, and we want to make sure you have the best one. Our onboarding experience is something we take seriously, and we want you to feel valued as soon as you walk through the door. We continuously put on exciting company events, celebrations, and have recognition programs to show our employees that we appreciate them, and we encourage collaboration, and a dynamic, strong, and positive workplace culture.

SO, WHY CHOOSE US?

- Our **company culture**; it's something unique and special.
- The opportunity to bring a **renewed perspective** and innovative approaches to our project operations.
- We care about **work/life balance**.
- **Competitive salary, above market bonus program**.
- An **employee-owned** company that is rapidly growing.
- **Employer paid** benefits and a **RSP/DPSP** Program.
- **Learning and development** opportunities and reimbursements.
- A **challenging** role that provides continuous **learning opportunities**; and is also **rewarding** at the same time.
- **Employee recognition** programs.
- A very **collaborative, supportive, diverse team** that is full of **good people**!